



Analyst Conference Call Financial Results 6-Months 2011

August 2, 2011

Dr. Frank Mathias, Chief Executive Officer
Arnd Christ, Chief Financial Officer

RESHAPED

This presentation contains forward-looking statements - that is, statements related to future, not past, events. These statements may be identified either orally or in writing by words as "expects", "anticipates", "intends", "plans", "believes", "seeks", "estimates", "will", "may" or words of similar meaning. Such statements are based on our current expectations and assumptions, and therefore are subject to various risks and uncertainties that could cause the actual results, performance or achievements to differ materially from any future results, performance or achievements that may be expressed or implied by such forward-looking statements. These factors include, without limitation, those discussed in our public reports filed with the Frankfurt Stock Exchange. The company does not assume any obligations to update or revise any of these forward-looking statements, even if new information becomes available in the future.

Recent achievements

Successful first half of 2011

- Positive financial results 6M 2011
- Eligard[®] rights for EU countries transferred to Astellas; milestone payment of € 15 million received
- Veregen[®] approved in Spain, pricing approval granted in Austria
- Conclusion of new Veregen[®] partnership agreements
- RhuDex[®]: New formulation strategy developed to optimize exposure during chronic treatment
- AAVLP vaccine technology: co-operation with renowned institution The Johns Hopkins University to examine product candidates for prevention of HPV-associated diseases

Veregen[®] commercialization is progressing

- Increasing in-market sales in USA, Germany, and Austria
- Approved in Spain, market launch planned for 2012
- Reimbursement approval in Austria since June 2011
- During first half of 2011, new marketing partnerships secured across Europe, America and Asia with
 - Laboratoires Expanscience for France
 - Meditrina for Romania and Bulgaria
 - Will-Pharma for Belgium, the Netherlands and Luxembourg
 - Pierre Fabre for Mexico, Central America, Colombia and Venezuela
 - **Triton Pharma for Canada**
 - **SynCore Bio for Taiwan**

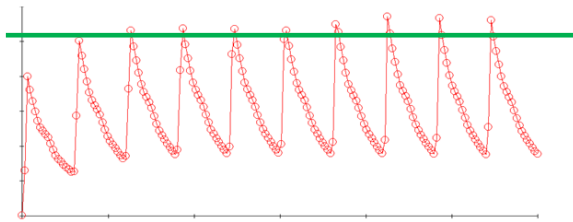
RhuDex[®]: Resumption of clinical development planned

- Preclinical studies conducted have led to
 - Identification of preferred pharmacokinetic profile
 - New formulation strategy developed to optimise exposure during chronic treatment

- Plan to prepare for further clinical development finalized:
 - to test and optimize new formulation strategy of RhuDex[®] in a RapidFACT[™] study
 - Start of study planned for 2011 subject to approval by MHRA

New formulation strategy to optimize exposure during chronic treatment

Plasma Level*

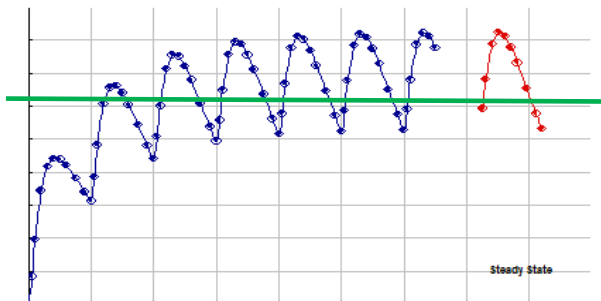


— Efficacy level

Daily Dose



Plasma Level*



Improvement

Daily Dose



* schematic demonstration

AAVLP: Development collaboration with The Johns Hopkins University

- Objective: Test vaccine candidates derived from the AAVLP program for the prevention of HPV-associated cancer types
- Vaccine candidates to be tested against a number of carcinogenic human papillomaviruses (HPV) causing, for example, cervical cancer
- Lead investigator: Richard B. S. Rhoden, PhD, Professor of Gynecology/Obstetrics and Oncology at The Johns Hopkins University School of Medicine, one of the world's leading scientists in the field of HPV research

Financial results

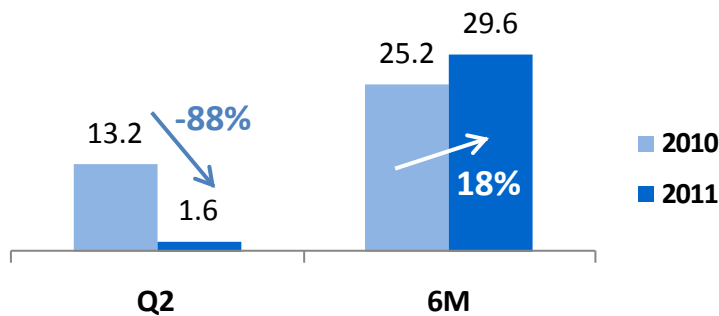
Positive results 6M 2011

- Increased revenue (from continued and discontinued operations) of €29.6 million, including revenue from milestone payments of €20 million from Astellas
- Veregen[®] revenue from product sales and royalties increased by 43%
- Positive EBITDA of €17.0 million
- Positive net result of €14.4 million
- Cash and cash equivalents as at June 30, 2011: €15.9 million

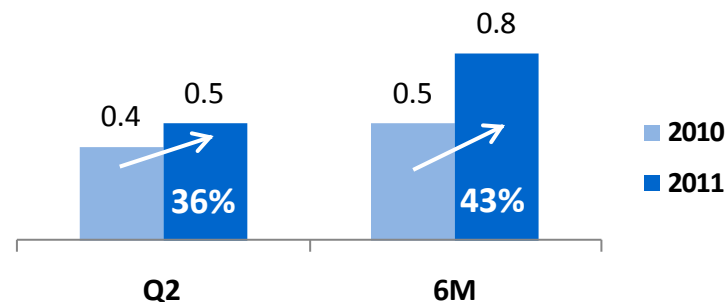
Revenue increase driven by Eligard[®] and Veregen[®]

In €million

Revenue from continued and discontinued operations



Veregen[®] product sales and royalties



■ Eligard[®]:

- Milestones of €20 million from Astellas included in revenue from discontinued operations
- Since March 2011 royalty stream of 2% accounted for as other income (from continued operations)

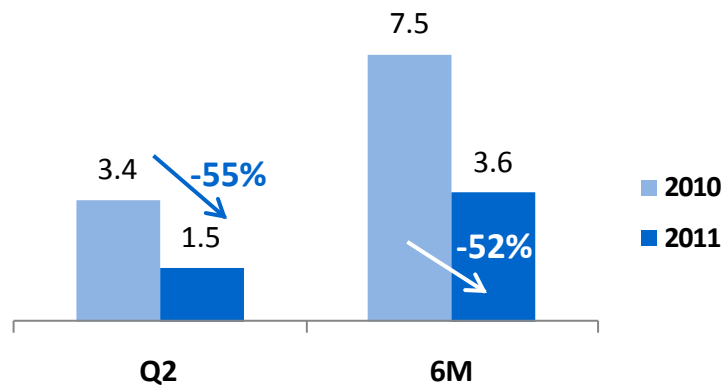
■ Veregen[®]:

- Veregen[®] in-market sales increased by 81% (6M 2010 vs. 6M 2011)
- Revenue from product sales and royalties increased by 43% (6M 2010 vs. 6M 2011)
- Revenue from milestone payments decreased (6M 2011: €0.1 million; 6M 2010: €0.7 million)

R&D and SG&A expenses further reduced

In €million

Research and development costs

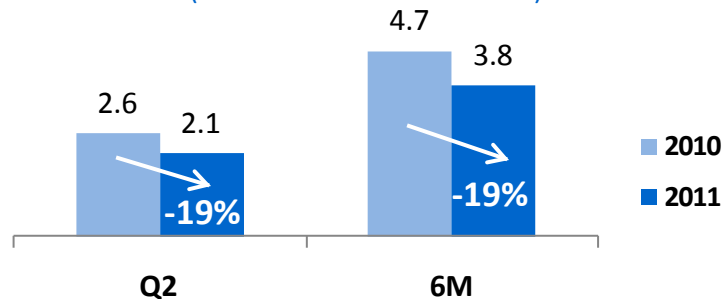


- Effects from restructuring measures:

- Personnel : -46%
- Third-party expenses: -76%

Selling, general and administrative expenses

(continued and discontinued)

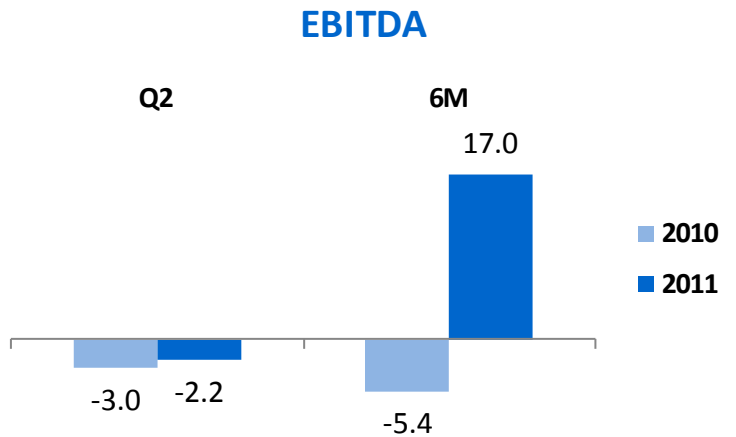


- Savings in the fields of

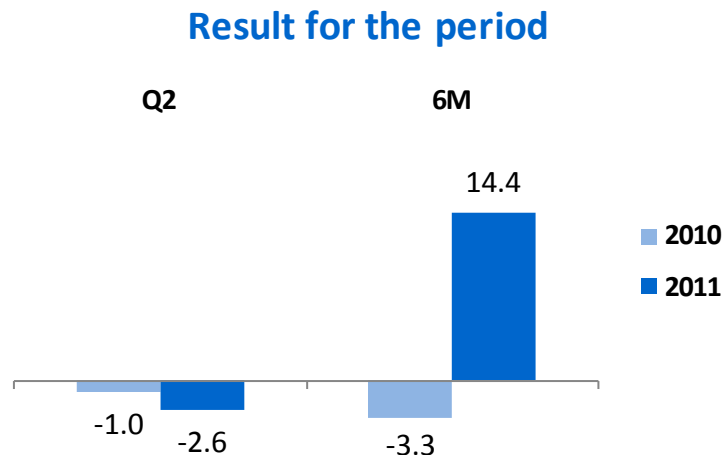
- Personnel: -15%
- Third-party expenses: -31%

High revenues lead to positive results 6M 2011

In €million

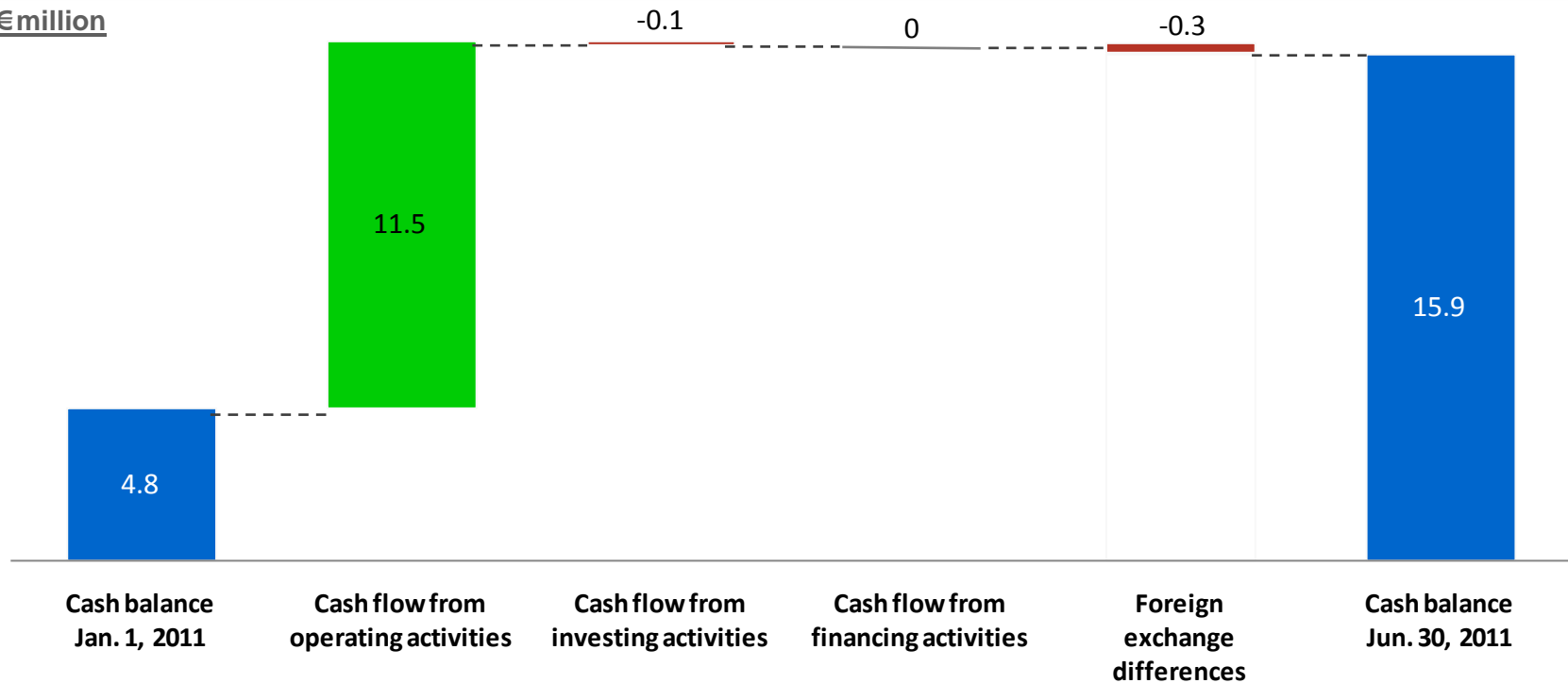


- Positive EBITDA and net result
- Impact of strategic measures taken in 2010
 - One-time milestone payments from transfer of Eligard® rights lead to high revenues
 - Cost saving measures become effective
- Net result Q2 2010 included
 - € 1.4 million gain from derivative financial instrument (Eligard®)
 - € 0.7 million gain from financial asset



Milestone payment for transfer of Eligard® rights increased cash balance

In €million



- Operating cash flow includes € 15 million milestone payment for the transfer of Eligard® rights for EU countries to Astellas
- Adjusted by the one-time effect, monthly operating cash burn was € -0.6 million (6M 2010: € -1.4 million)

Outlook

Financial outlook 2011 - confirmation of guidance

- Revenues*
 - From continued and discontinued operations: € 32-38 million
 - Thereof one-time milestone payments for Eligard® totaling € 20-25 million
 - € 20 million already recognized in March 2011
 - € 5 million to be recognized 2011/2012

- EBITDA*
 - € 10-16 million
(depending on recognition of Eligard® milestone of € 5 million)

Project objectives

- Eligard®
 - Transfer of rights for non-EU countries to Astellas
- Veregen®
 - Submission of additional market approval applications in Europe
 - Conclusion of further marketing partnership agreements
- EndoTAG®-1
 - Achieve global or regional licenses for the further development of EndoTAG®-1 in Phase III
- RhuDex®
 - Resumption of clinical development of RhuDex®, with the objective of initiating a clinical trial to test and optimize a new formulation and administration strategy customized for chronic treatment
- AAVLP
 - Continue preclinical development

Q&A

Frank Mathias, CEO & Arnd Christ, CFO

MediGene

MediGene AG

Lochamer Straße 11
82152 Planegg / Martinsried, Germany
Phone: +49 89 85 65 29 00
Fax: +49 89 85 65 29 20
www.medigene.com

RESHAPED